# AMEND BOARD REPORT 22-1026-PR2

# AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH VARIOUS VENDORS TO PROVIDE COLLEGE CAREER READINESS SERVICES TO ALL SCHOOLS AND DEPARTMENTS

# THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first renewal agreement with various vendors to provide College Career Readiness Services to all schools and departments at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No services shall be rendered by vendors and no payment shall be made to vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

This March 2023 Amendment is necessary to add thirteen (13) new vendors pursuant to the College and Career Readiness Supplemental RFP #22-319. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report.

Contract Administrator : Teczar, Roman A / 773-553-2280

# USER INFORMATION :

Project 10850 - Counseling and Postsecondary Advising Manager: 42 West Madison Street Chicago, IL 60602 Truax, Heidi A. 773-553-2078

PM Contact: 10870 - College and Career Success Office 42 West Madison Street Chicago, IL 60602 Hougard, Megan Jean 773-535-5100

# ORIGINAL AGREEMENT:

The original Agreement authorized by Board Report 19-1120-PR1 in the amount of \$10,000,000 is for a term commencing November 1, 2019 and ending October 31, 2022, with the Board having two (2) options to renew for periods of one (1) year each. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-3.

# **OPTION PERIOD:**

The term of this agreement is being renewed for one (1) year commencing November 1, 2022 and ending October 31, 2023. The term of the agreement for the thirteen (13) new vendors added pursuant to this Board Report shall commence upon the date of the execution and end October 31, 2023.

**OPTION PERIODS REMAINING:** 

There is one (1) option period for one (1) year remaining.

## SCOPE OF SERVICES:

Vendors will continue to provide services that will include in-school and out-of-school college and career

readiness services to K-12 students, their parents, and /or their counselors/educators. This includes programs focused on the following four categories: key content knowledge (e.g. test prep), industry-recognized certification testing services, key learning and adaptive skills (time management, study skills, goal-setting, etc.), and key transition knowledge and skills (e.g. career pathways, workplace learning, admissions, financial aid requirements, etc.). The categories and programs which have been approved for each vendor will be identified in their respective agreement.

## DELIVERABLES:

Vendors will continue to provide high quality college and career readiness programs.

## OUTCOMES:

Vendors' services will support the vision of preparing students for college and career success. Schools will be able to choose from the pool of contracted vendors with high quality college and career readiness programs.

#### COMPENSATION:

Vendors shall be paid during this option period as follows: Estimated annual aggregated costs for this option period are set forth below: FY23 \$1,200,000 FY24 \$300,000

#### AUTHORIZATION:

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief Officer of College and Career Success to execute all ancillary documents required to administer or effectuate this agreement.

#### AFFIRMATIVE ACTION:

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts (M/WBE Program), this pool is waived of the participation goals of 30% MBE and 7% WBE, because the contract is not further divisible.

LSC REVIEW:

Local School Council approval is not applicable to this report.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

State Saturation:	
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1)

Vendor # 38569 AVID CENTER 9797 AERO DRIVE SUITE 100 SAN DIEGO, CA 92123 Christie A. Cassell 858 380-4769

Ownership:Not-for-profit

2)

Vendor # 16497 COLLEGE POSSIBLE 215 W. SUPERIOR ST, STE 300 CHICAGO, IL 60654 Bonnie Christensen 312 767-5613

Ownership:Not-for-profit

3)

Vendor # 10126 EDMENTUM, INC. 5600 W. 83RD STREET., STE 300 8200 TOWER BLOOMINGTON, MN 55437 Meredith Wittich 800 447-5286

Ownership:For-Profit; Edmentum Holdings, Inc. 100% 8)

4)

Vendor # 49922 HILL FOOD SERVICE CONSULTING 1016 W Jackson Blvd Chicago, IL 60607 Brian J. Hill 312 585-3971

Ownership:For Profit; Dr. Brian J. Hill 100%

5)

Vendor # 15959 IMENTOR INCORPORATED 332 S. MICHIGAN AVENUE CHICAGO, IL 60604 Jason Friedman 312 219-8793

Ownership:Not-for-profit

6)

Vendor # 34595 NCS Pearson, Inc. dba Certiport, a business of NCS Pearson, INC 5601 Green Valley Drive Bloomington, MN 55437 Justin Barker 800 627-7271

Ownership:For Profit; PN Holdings, Inc, 100%

7)

Vendor # 89681 ONEGOAL 180 N. WABASH AVE STE 800 CHICAGO, IL 60601 Alison Adams 773 916-4017

Ownership:Not-for-profit

Vendor # 94752 REFLECTIONS FOUNDATION 10816 S. PARNELL CHICAGO, IL 60628 Kelly Fair 773 559-2909

Ownership:Not-for-profit

9)

Vendor # 99256 SPARK PROGRAM, INC. 67 E MADISON ST SUITE 2101 CHICAGO, IL 60603 Ashley Leonard 312 470-4300

Ownership:Not-for-profit

10)

Vendor # 62052 THE ACADEMIC APPROACH, LLC 342 WEST ARMITAGE CHICAGO, IL 60614 Matthew Pietrafetta 12) 773 348-8914

**Ownership:Limited Liability Corporation** 

11)

Vendor # 17370 YOUSCIENCE, LLC 610 S. 850 EAST, STE 100 LEHI, UT 84043 Kellie Openshaw 800 470-1215

Ownership:Limited Liability Corporation

12) <u>Vendor # 97218</u> DB GRANT ASSOCIATES, INC. 39 BROADWAY 31ST FLOOR NEW YORK, N/A 10006 Heather Engelbrecht 206 661-5215